

# **INVITATION FOR BIDS (IFB)**

Invitation for Bids (IFB) -- First Stage

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**Republic of Armenia**

**Third Public Sector Modernization Project**

**LOAN NUMBER: 8539-am**

**SUPPLY AND INSTALLATION OF DIGITAL SIGNATURE AND IDENTIFICATION  
SYSTEMS FOR SMARTPHONES**

**IFB No: PSMP3-GO-2-2-13**

1. This Invitation for Bids (IFB) follows the General Procurement Notice (GPN) for this project that appeared in Development Business online on **03/10/2016**.
2. The Republic of Armenia has received a loan from the International Bank for Reconstruction and Development toward the cost of Third Public Sector Modernization Project, and it intends to apply part of the proceeds of this loan to payments under the agreement(s) resulting from this IFB: Supply and installation of digital signature and identification systems for smartphones, no. PSMP3-GO-2-2-13.
3. The Office of the Prime Minister of RA serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for the Supply and installation of digital signature and identification systems for smartphones. The main purpose of the project is to introduce a smartphone software solution, that will enable the users of Android and iOS smartphones to sign documents (pdf, word, and excel) and log in and access to online services using the certificates issued by EKENG (Certification Authority of PKI of the Republic of Armenia). The solution will not require the usage of any other additional hardware, meanwhile will maintain the highest standards of security compliant with the eIDAS regulations (e.g., installation, integration, training, technical support).
4. Bidding will be conducted using the International Competitive Bidding (ICB) procedures specified in the World Bank's Guidelines: Procurement under IBRD Loans and IDA Credits, (published by the Bank in January 2011 and revised in July 2014), and is open to all Bidders from eligible source countries as defined in the Guidelines that meet the following minimum **qualification criteria**

| <b>CRITERIA</b>   |                       |   |                       |                            |
|---|-----------------------|---|-----------------------|----------------------------|
| <b>Requirement</b>  | <b>BIDDER</b>         |   |                       |                            |
|   | <b>Single Entity</b>  | <b>Joint Venture (existing or intended)</b> |                       |                            |
|   |                       | <b>All Parties Combined</b>                 | <b>Each Member</b>    | <b>At least one member</b> |
| <b>a. Experience</b>  |                       |   |                       |                            |
| At least 5 years of experience in operating in the ICT field  | Must meet requirement | N/A   | Must meet requirement | N/A                        |
| At least 3 years of experience in online e-government systems development   | Must meet requirement | N/A   | N/A                   | Must meet requirement      |
| At least 3 successfully implemented contracts for mobile authentication and electronic signatures in the 2014-2019 years specifying the purchaser, contract price, and supplied goods.  | Must meet requirement | Must meet requirement                       | N/A                   | N/A                        |
| <b>b. Technical Capacity</b>  |                       |   |                       |                            |
| The Bidder or its designated subcontractor shall have a warranty service center or must submit as a part of Preliminary Project Plan the details for setting up such warranty service center to provide warranty services and technical support (System Commissioning and System Support) on the terms as indicated in Section VI “Technical Requirements”. | Must meet requirement | Must meet requirement                       | N/A                   | N/A                        |
| <b>c. Financial Capacity:</b>   |                       |   |                       |                            |
| The Bidders shall provide his financial statements for the last three (3) years (i.e. 2017, 2018, and 2019)   | Must meet requirement | N/A   | Must meet requirement | N/A                        |
| Average annual turnover in the last three (3) years (i.e. 2017, 2018, and 2019) should be equal to USD 700,000  | Must meet requirement | Must meet requirement                       | N/A                   | N/A                        |

5. Interested eligible Bidders may obtain further information from the Office of Prime Minister of RA and inspect the bidding documents at the address given below from 09.00 to 18.00 of Yerevan time.

6. A complete set of bidding documents (the hard and/or the soft version) in English may be obtained by interested eligible bidders upon the submission of a written application to the address below. In addition to the hard copies, the document will be sent by e-mail upon request. The bidding documents may be downloaded (on a free of charge basis) also from [www.gnumner.am](http://www.gnumner.am) ([http://gnumner.am/hy/page/gnumneri\\_haytararutyunner\\_/](http://gnumner.am/hy/page/gnumneri_haytararutyunner_/)) website. Moreover, the Office of the Prime Minister of RA shall not be liable for the fault or incomplete downloading from the website, or further in case of missing the Addenda to the Bidding Document. In any case, if there is a discrepancy between hard copy and electronic, a hard copy will prevail.

7. A two-stage bidding process will be used which will proceed as follows:

(a) The first stage bid will consist of a technical bid only, without any reference to prices, but including a list of any deviations to the technical and commercial conditions set forth in the bidding documents and/or adding any alternative technical solutions a Bidder wishes to offer, and justification therefor, always provided that such deviations or alternative solutions do not change the essential requirements specified in the bidding documents. Following the evaluation of first stage bids, a Bidder that adequately meets the minimum acceptable qualification criteria and has submitted a sufficiently technically responsive bid may be invited to attend a clarification meeting(s), during which the Bidder's bid will be reviewed. Any required bid-specific changes, additions, deletions, and other adjustments will be noted and recorded in a memorandum, or, if amendments are of a general nature, will be promulgated via an addendum to the bidding documents. Bidders may not be invited to submit second stage bids, if their first stage bids contain departures from the requirements in such numbers or of such nature that making the bids fully responsive in the remaining time for the two-stage process cannot reasonably be expected. All other suitably qualified and eligible Bidders, however, shall receive invitations to submit second stage bids.

(b) The second stage bid will consist of: (i) the updated technical bid incorporating all changes required as recorded in the bidder-specific memorandum, and/or as necessary to reflect any Addenda to the bidding documents issued subsequent to the first bidding-stage; and (ii) the commercial bid.

8. First stage bids must be delivered to the address below at or before ***December 1, 2020, at 15:00 (local time)***. Late bids will be rejected. First stage bids will be opened in the presence of the Bidders' representatives who choose to attend at the address below at ***December 1, 2020, at 15:00 (local time)***.

Office of the Prime Minister of RA  
Address: Government House 1, Republic Square (1-st Floor, Room 115, 117)  
Attn: Mr. Aharon Mkrtchyan, PSMP3 Project Manager  
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