

**The Ministry of Territorial Administration and Infrastructure of Armenia (MTAI)
Road Department Fund (RDF)**

North-South Road Corridor (Sisian – Kajaran Southern Section) Project

Invitation to Submit Initial Proposals (Stage 1)

Date	24 December, 2025
Title	ECEPP ID: 40303656 Construction of 24-km Southern section of Sisian-Kajaran road

The Government of Armenia has approached the European Bank for Reconstruction and Development (the EBRD) and the European Investment Bank (the EIB) with a request to finance the construction of the 24-km Southern section of the Sisian - Kajaran road, part of Tranche 4 of the North-South Road Corridor (the NSRC). The Project will be implemented by the “Road Department Fund” (the Client) on behalf and under the governance of the RA Ministry of Territorial Administration and Infrastructure.

The NSRC is a major infrastructure project that aims at connecting the Southern border of the country with its Northern point by means of the 556 km-long Meghri-Yerevan-Bavra highway. It is also a part of the Asian Highway corridor (AH 82) which connects the Central Asian countries (Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan and Uzbekistan).

The Sisian-Kajaran road of the NSRC is one of the three sub-sections of Tranche 4 and is significantly larger and more complex than any other section of the NSRC. It is located in Armenia’s southern and relatively more remote and less developed region of Syunik. This section has strategic importance for Armenia’s local, inter-regional and international connectivity.

Road Department Fund now invites eligible Participants to submit their Applications.

Only eligible Participants with the following and other key qualifications mentioned in Procurement Document should participate in this procurement process:

- **Average Annual Revenues**: A Participant’s minimum average annual revenues for the given period of time shall be equivalent to **two-hundred million Euro (EUR 200,000,000)**.
- **Financial Resources**: A Participant shall demonstrate that it has access to, or has available, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means (other than any contractual advance payments), sufficient to meet the minimal contractual cash-flow requirements for the period of 3 months equivalent to **twenty million Euro (EUR 20,000,000)**, taking into account its current commitments and recent awards.
- **General Experience**: A Participant shall demonstrate experience as a contractor (in any role), in the execution of: a minimum of **two (2)** contracts, that have been substantially completed, each with a value of works, implemented by the Participant, of at least **one-hundred-and-seventy-million Euro (EUR 170,000,000) net of VAT** equivalent; or less than the above number of contracts with the stated minimum value, but the contracts with total value equal or more than **three-hundred-fifty-million Euro (EUR 350,000,000) net of VAT** equivalent
- **Management Experience**: Experience as a main contractor or a lead partner in a JVCA in the execution at least one contract with a value equivalent of at least **one-hundred million Euro (EUR 100,000,000) net of VAT** equivalent, that has been substantially completed.

More details of qualification requirements are mentioned Section IV: Eligibility and Qualification Criteria of the Procurement Document.

The Procurement Process is conducted using the EBRD Client E-procurement portal, (“ECEPP”) at <https://eceppebrd.com/> and subject to its terms and conditions of use.

Some references in ECEPP may differ from the definitions used in the Procurement Document. Please note that ECEPP refers to Stage 1 in respect of the preparation, submission and evaluation of Initial Proposals, whilst Stage 2 refers to

the preparation, submission and evaluation of Final Proposals. In all instances the definitions of the Procurement Document prevail.

Participants shall register with ECEPP in accordance with the terms and conditions of ECEPP use, as published on ECEPP. Only the Participants, who are registered and who have expressed an interest in the Procurement Process, shall be able to access the Procurement Document, receive clarifications, addenda and amendments and submit their proposals through ECEPP.

The Procurement Document is provided to the Participants free of charge at:

- <https://ecep.ebrd.com/respond/YNRVZ2A3HV>

The Participants shall submit their Initial Proposals electronically via ECEPP no later than the deadline for submission of proposals, at the time and date stated in ECEPP.

“Road Department” Fund on behalf of Ministry of Territorial Administration and Infrastructure of RA

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