

Contract Award Notice

Scope of Contract:	"Tourism markets research and analysis in Germany, France, Russia and UAE countries" LEID-QBS-MRA-01	Minimum Qualifying Technical Score:	75
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Consultants' names	Civitta AM (Armenia)	Trove Tourism Development Advisors (USA) and Ameria CJSC (Armenia) JV	Target Euro Srl (Italy) and Grant Thornton Consulting CJSC (Armenia) and Grant Thornton CJSC (Armenia) JV	Action Travel (Russia)	Globally Cool INTERNATIONAL BUSINESS MADE EASY (The Netherlands)
City/Country	Armenia	USA, Armenia	Italy, Armenia	Russia	The Netherlands
Status:	Awarded Consultant	Evaluated Consultant	Evaluated Consultant	Evaluated Consultant	Evaluated Consultant
Technical Score	94.83	81.77	75.03	71.17	53.00
Financial Score	-	-	-	-	-
Combined Score	-	-	-	-	-
Criteria					
Specific experience of the Consultant (as a firm) relevant to the Assignment	4.86	3.56	4.06	2.56	2.13
Adequacy and quality of the proposed methodology and work plan	29.18	24.00	21.38	18.38	24.38
Key Experts' qualifications and competence for the Assignment	57.65	50.75	48.66	32.06	43.11
Participation by nationals among proposed Key Staff	3.14	3.46	0.93	0	1.56
Price as read out	USD 99,200.00 (excluding VAT)				
Final Evaluation Price	USD 99,200.00 (excluding VAT)				
Final Negotiated Price	AMD 37,408,600 (excluding VAT)				
Rank	1	2	3	4	5

Other Shortlisted Consultant(s)/Firm(s) **(these will be all that "Proposal submitted =no")**

Consultants' names	Ernst & Young CJSC (Armenia)
City/Country	Armenia
Proposal Submitted:	No